### CARMLS, Inc.

## Monthly Statistical Information

# January, 2017

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Sales Closed by County for January	2017	g 2
Sales Closed by County for Year To	Date 2017	pg 4

#### CARMLS Real Estate Information Sales Closed by Area for Jan 2017 Single Family Residential

Single Family Residential											
Year & County Clark	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM	
2015	Jan	5	\$126,500	1901	\$143,720	\$74.25	\$132,800	\$68.61	92%	253	
2015		1						\$25.00			
	Jan		\$30,000	1188	\$30,000	\$25.00	\$30,000		100%	973	
2017	Jan	5	\$117,000	2005	\$122,977	\$64.00	\$115,480	\$60.00	94%	338	
Clay											
2015	Jan	5	\$57,500	1491	\$38,615	\$27.16	\$48,500	\$32.04	126%	155	
2016	Jan	1	\$12,000	806	\$13,000	\$16.00	\$12,000	\$15.00	92%	35	
2017	Jan	1	\$52,000	1185	\$54,900	\$46.00	\$52,000	\$44.00	95%	517	
Cleburne											
2015	Jan	21	\$90,000	1527	\$125,742	\$78.49	114,904	\$71.08	91%	125	
2016	Jan	18	\$115,000	1703	\$158,555	\$94.00	141,461	\$85.00	89%	183	
2017	Jan	21	\$81,566	1524	\$175,714		163,794	\$99.00	93%	90	
Conway											
2015	Jan	3	\$89,500	1529	\$76,833	\$48.15	\$76,500	\$47.63	100%	50	
2016	Jan	8	\$98,500	1787	\$120,275	\$65.00	\$119,000	\$64.00	99%	185	
2017	Jan	15	\$65,000	1504	\$88,246	\$57.00	\$84,953	\$54.00	96%	126	
2017	Jan	13	ψ00,000	1304	ψ00,240	ψ37.00	ψ04,933	ψ54.00	30 /0	120	
Faulkner											
2015	Jan	88	\$129,250	1854	\$152,479	\$82.48	\$146,631	\$79.47	96%	83	
2016	Jan	104	\$145,000	1906	\$165,041	\$83.00	\$160,249	\$82.00	97%	81	
2017	Jan	88	\$143,250	1927	\$176,949	\$90.00	\$171,231	\$87.00	97%	88	
Fulton											
2015	Jan	4	\$40,000	1519	\$59,500	\$39.17	\$40,000	\$26.33	67%	669	
2015		1								122	
	Jan	1	\$240,000	2502	\$259,900	\$104.00	\$240,000	\$96.00	92%		
2017	Jan	5	\$37,000	1343	\$66,540	\$48.00	\$64,460	\$47.00	97%	149	
Garland											
2015	Jan	55	\$117,500	1817	\$154,750	\$82.49	\$146,121	\$77.63	94%	140	
2016	Jan	64	\$128,000	2011	\$160,917	\$76.00	\$152,884	\$72.00	95%	159	
2017	Jan	84	\$130,500	1966	\$175,068	\$84.00	\$167,072	\$80.00	95%	132	
Grant											
2015	Jan	6	\$130,500	1873	\$136,800	\$69.54	\$126,900	\$63.71	93%	66	
2016	Jan	9	\$116,000	1416	\$99,066	\$69.00	\$97,622	\$68.00	99%	60	
2010	Jan	10	\$90,670	1468	\$92,116	\$62.00	\$90,670	\$61.00	98%	67	
2017	Jan	10	\$90,670	1400	<b>Ф92,110</b>	Φ02.00	<b>Ф90,670</b>	<b>Ф</b> 01.00	90%	07	
Greene											
2015	Jan	26	\$90,000	1756	\$124,047	\$67.78	\$119,023	\$64.64	96%	59	
2016	Jan	28	\$107,500	1743	\$119,183	\$65.00	\$114,494	\$62.00	96%	82	
2017	Jan	32	\$118,950	1737	\$127,362	\$73.00	\$122,665	\$70.00	96%	48	
Hot Sprin	g										
2015	Jan	14	\$74,700	1542	\$89,196	\$55.06	\$82,371	\$50.22	92%	76	
2016	Jan	6	\$57,000	1550	\$82,250	\$49.00	\$78,283	\$46.00	95%	119	
2017	Jan	11	\$51,000	1391	\$76,071	\$55.00	\$69,954	\$50.00	92%	132	
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Year & County Izard	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
2015	Jan	3	\$51,000	1303	\$48,500		\$41,033	\$30.68	85%	191
2016	Jan	1	\$85,900	1683	\$85,900		\$85,000	\$51.00	99%	167
2017	Jan	9	\$60,000	1289	\$93,266	\$79.00	\$83,000	\$71.00	89%	154
Jefferson	ı									
2015	Jan	24	\$96,500	2040	\$111,819	\$52.21	\$104,767	\$48.25	94%	177
2016	Jan	33	\$85,000	1959	\$90,731	\$46.00	\$85,733	\$43.00	94%	78
2017	Jan	15	\$80,000	1708	\$96,469	\$54	\$91,180	\$51	95%	114
Lonoke										
2015	Jan	45	\$128,450	1732	\$135,884	\$78.06	\$132,369	\$76.09	97%	82
2016	Jan	63	\$132,000	1841	\$137,053		\$133,280	\$74.00	97%	98
2017	Jan	67	\$133,000	1808	\$157,641	\$86.00	\$152,555	\$83.00	97%	53
Perry										
2015	Jan	4	\$78,750	1447	\$81,438		\$78,000	\$52.95	96%	135
2016	Jan	4	\$30,000	1275	\$33,950		\$30,000	\$16.00	88%	116
2017	Jan	2	\$101,595	1467	\$102,545	\$70.00	\$101,565	\$69.00	99%	200
Polk										
2015	Jan	10	\$97,500	1626	\$135,840	\$78.90	\$128,950	\$74.51	95%	226
2016	Jan	11	\$80,500	1770	\$124,799		\$119,681	\$66.00	96%	214
2017	Jan	14	\$81,000	1454	\$106,614	\$74.00	\$100,128	\$69.00	94%	221
Pulaski										
2015	Jan	239	\$136,988	1932	\$170,176	\$82.80	\$163,588	\$79.49	96%	96
2016	Jan	321	\$145,500	1885	\$179,117		\$173,444	\$84.00	97%	87
2017	Jan	173	\$153,000	2015	\$197,757	\$91.00	\$189,082	\$87.00	96%	82
Saline										
2015	Jan	84	\$150,450	1924	\$169,592	\$86.09	\$164,587	\$83.54	97%	90
2016	Jan	105	\$137,000	1825	\$157,054		\$152,580	\$82.00	97%	75
2017	Jan	92	\$174,950	2033	\$196,395	\$92.00	\$190,462	\$89.00	97%	83
Sharp										
2015	Jan	6	\$58,750	1622	\$87,700	\$51.69	\$82,333	\$48.34	94%	373
2016	Jan	8	\$38,750	1232	\$51,050		\$48,281	\$40.00	95%	76
2017	Jan	19	\$59,900	1494	\$85,452	\$54.00	\$75,713	\$48.00	89%	220
Van Bure	n									
2015	Jan	12	\$53,250	1255	\$107,158	\$89.59	\$96,500	\$79.40	90%	201
2016	Jan	12	\$104,000	1600	\$110,016		\$104,020	\$60.00	95%	103
2017	Jan	20	\$53,950	1623	\$115,686	\$59.00	\$107,731	\$55.00	93%	222
White										
2015	Jan	44	\$116,500	1716	\$125,750	\$72.92	\$124,045	\$72.43	99%	104
2016	Jan	31	\$106,258	1740	\$111,842		\$106,258	\$61.00	95%	120
2017	Jan	41	\$96,000	1777	\$118,185	\$65.00	\$113,140	\$62.00	96%	79
Year &	Time	#	Median	Avg Apx	Avg List	I D¢/Any	Avg Sold	\$/Apx		Δνα
Area	Range	Sold	Sold \$\$	SQFT	Price	SQFT	Price	SQFT	%SP/LP	Avg DOM
Area 163			-				ool District			
2015	Jan	19	\$160,000	2036	\$180,402		\$172,776	\$81.07	96%	98
2016 2017	Jan	9 23	\$227,500 \$183,400	2637 2269	\$247,711 \$214,998		\$240,322 \$203,052	\$91.00	97% 94%	111 181
2017	Jan	23	ψ100,400	2209	ψ <u>4</u> 1 <del>4</del> ,330	\$90.00	ψ200,002	\$86.00	94%	101
Area 164			Hot Sp	orings Villa	ge - Jessie	ville Scho	ol District			
2015	Jan	6	\$70,000	1818	\$128,283		\$119,317	\$58.71	93%	207
2016	Jan	11	\$145,000	1955	\$138,936		\$133,340	\$64.00	96%	132
2017	Jan	21	\$92,500	1771	\$121,200	\$65.00	\$114,690	\$62.00	95%	105

### CARMLS Real Estate Information Sales Closed by Area for YTD 2017 Single Family Residential

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2015	YTD	5	\$126,500	1901	\$143,720	\$74.25	\$132,800	\$68.61	92%	253
2016	YTD	1	\$30,000	1188	\$30,000	\$25.00	\$30,000	\$25.00	100%	973
2017	YTD	5	\$117,000	2005	\$122,977	\$64.00	\$115,480	\$60.00	94%	338
Clay										
2015	YTD	5	\$57,500	1491	\$38,615	\$27.16	\$48,500	\$32.04	126%	155
2016	YTD	1	\$12,000	806	\$13,000	\$16.00	\$12,000	\$15.00	92%	35
2017	YTD	1	\$52,000	1185	\$54,900	\$46.00	\$52,000	\$44.00	95%	517
Cleburne										
2015	YTD	21	\$90,000	1527	\$125,742	\$78.49	114,904	\$71.08	91%	125
2016	YTD	18	\$115,000	1703	\$158,555	\$94.00	141,461	\$85.00	89%	183
2017	YTD	21	\$81,566	1524	\$175,714	\$106.00	163,794	\$99.00	93%	90
Conway										
2015	YTD	3	\$89,500	1529	\$76,833	\$48.15	\$76,500	\$47.63	100%	50
2016	YTD	8	\$98,500	1787	\$120,275	\$65.00	\$119,000	\$64.00	99%	185
2017	YTD	15	\$65,000	1504	\$88,246	\$57.00	\$84,953	\$54.00	96%	126
Faulkner										
2015	YTD	88	\$129,250	1854	\$152,479	\$82.48	\$146,631	\$79.47	96%	83
2016	YTD	104	\$145,000	1906	\$165,041	\$83.00	\$160,249	\$82.00	97%	81
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2015	YTD	1	\$40,000	1519	\$59,500	\$39.17	\$40,000	\$26.33	67%	669
2016	YTD	1	\$240,000	2502	\$259,900	\$104.00	\$240,000	\$96.00	92%	122
2017	YTD	5	\$37,000	1343	\$66,540	\$48.00	\$64,460	\$47.00	97%	149
Garland										
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2016	YTD	64	\$128,000	2011	\$160,917	\$76.00	\$152,884	\$72.00	95%	159
2017	YTD	84	\$130,500	1966	\$175,068	\$84.00	\$167,072	\$80.00	95%	132
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2017	YTD	10	\$90,670	1468	\$92,116	\$62.00	\$90,670	\$61.00	98%	67
Greene										
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2017	YTD	11	\$51,000	1391	\$76,071	\$55.00	\$69,954	\$50.00	92%	132
Izard										
2015	YTD	3	\$51,000	1303	\$48,500	\$36.87	\$41,033	\$30.68	85%	191
2016	YTD	1	\$85,900	1683	\$85,900		\$85,000	\$51.00	99%	167
2017	YTD	9	\$60,000	1289	\$93,266		\$83,000	\$71.00	89%	154
Jefferson										
2015	YTD	24	\$96,500	2040	\$111,819	\$52.21	\$104,767	\$48.25	94%	177
2016	YTD	33	\$85,000	1959	\$90,731	\$46.00	\$85,733	\$43.00	94%	78
2017	YTD	15	\$80,000	1708	\$96,469	\$54	\$91,180	\$51	95%	114
Lonoke										
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2016	YTD	11	\$80,500	1770	\$124,799	\$69.00	\$119,681	\$66.00	96%	214
2017	YTD	14	\$81,000	1454	\$106,614		\$100,128	\$69.00	94%	221
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2017	YTD	173	\$153,000	2015	\$197,757		\$189,082	\$87.00	96%	82
Saline										
2015	YTD	84	\$150,450	1924	\$169,592	\$86.09	\$164,587	\$83.54	97%	90
2016	YTD	105	\$137,000	1825	\$157,054	\$84.00	\$152,580	\$82.00	97%	75
2017	YTD	92	\$174,950	2033	\$196,395		\$190,462	\$89.00	97%	83
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White										
2015	YTD	44	\$116,500	1716	\$125,750	\$72.92	\$124,045	\$72.43	99%	104
2016	YTD	31	\$106,258	1740	\$111,842		\$106,258	\$61.00	95%	120
2017	YTD	41	\$96,000	1777	\$118,185		\$113,140	\$62.00	96%	79
2017		71	ψ55,550	,	ψ ,	Ψ30.00	φ.1.5,1.40	Ψ02.00	3070	, ,

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Area 163			Hot Spr	ings Village	e - Fountair	n Lake Sch	ool District			
2015	YTD	19	\$160,000	2036	\$180,402	\$84.92	\$172,776	\$81.07	96%	98
2016	YTD	9	\$227,500	2637	\$247,711	\$93.00	\$240,322	\$91.00	97%	111
2017	YTD	23	\$183,400	2269	\$214,998	\$90.00	\$203,052	\$86.00	94%	181
Area 164			Hot S	prings Villa	ge - Jessie	ville Scho	ol District			
2015	YTD	6	\$70,000	1818	\$128,283	\$64.22	\$119,317	\$58.71	93%	207
2016	YTD	11	\$145,000	1955	\$138,936	\$67.00	\$133,340	\$64.00	96%	132
2017	YTD	21	\$92,500	1771	\$121,200	\$65.00	\$114,690	\$62.00	95%	105